

DEFENDANT'S

EXHIBIT

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ADM : Adil : Work Plan Week of Oct 27

Subject: ADM : Adil : Work Plan Week of Oct 27**From:** Adil Shafi <adil.shafi@shaflinc.com>**Date:** Mon, 27 Oct 2008 07:41:17 -0400**To:** Rick Weidinger <rweidinger@braintech.com>, Jim Dara <JimDara@braintech.com>, Pete Manias <pmanias@braintech.com>, Heather Greenlay <HGreenlay@braintech.com>, Donna Burr <DBurr@braintech.com>**CC:** Adil Shafi <ashafi@braintech.com>**Dear Braintech Colleagues,**

This past weekend, our household had a bout of flu and we are all recovering now.

Monday : Travel to Dayton Ohio to meet Motoman and Rixan.**Tuesday :** Travel to Indiana : Elkhart and Rochester. Both are RBP possibilities.**Wednesday :** Travel to Kawasaki and Nachi Robotics. WATW type of relationships.**Thursday :** HTE : Integrator and Bundling Partner draft forms to be reviewed and tested for subsequent Braintech internal review and formalization.**Friday :** WebEx meetings with Aptura Chicago and re SalesForce.com by Jim Dara.**Sales Focus Accounts :** Jim has a full focused set of 12+ accounts now that he is pursuing. He will be travelling to Motoman and PAR/BAE this week with a side possible trip in South Carolina to ESOB with Gudel and to Staubli for possible RBP at Paulstra in Michigan.

- Motoman.
- KUKA Germany.
- EASOM
- CANON
- GUDEL Texas + ESOB.
- RIXAN
- DST Output
- PAR Systems
- DC Controls
- HTE Dan Reed
- Elkhart Products
- Rochester Metal Products
- Panasonic

Admin Meetings : Admin call at 8:30am PST cancelled for Monday, Tuesday, Wednesday. Heather and Donna, I will followup via email most likely Tuesday and Wednesday. Donna, feel free to contact Heather if you have any topics to cover.**Technical Meetings :** Will attend if sales meetings' schedule allows. There is no "scrum" on Mondays.**Migration to SalesForce.com** from existing AOP and email / paper / word formats : Tuesday, Wednesday.

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Integrator and Third Party partner forms and writeups : Wednesday through Friday.

Rick if you want an ESM format update from me on Sales and Integrator Plan, Friday afternoon after the SalesForce.com webex would be a good time.

Feel free to send offers to **Kevin Geshel and Elsie White**.

I saw **Kevin North's** proposal to Pete Manias and it looks good to me. Kevin can accomplish a lot in 4 hours per week from an advice / strategy standpoint and he is a good writer. Suggest he document the questions I sent earlier in a comprehensive email with list of topics he can support. His support proposal is very much like how David Dechow used to support me and it works.

I will followup on other admin issues as time permits this week.

Regards, Adil